# IMPORTANT TOPICS – 2026

B.B.A.LL.B. (Integrated) 5 Year | Ist Semester | University of Lucknow

**Exam pattern (LU Integrated Law pattern):** Internal Assessment 25 + End Semester Exam 75 = 100. ESE: 10 questions, answer any 5, each 15 marks; MM 75; 3 hours.

Based on the new B.B.A.LL.B. syllabus (session 2026-27). This is a new course with no previous papers, so star ratings are Team LUUPDATE's expert estimate of each topic's importance.

★★★ = Must study | ★★ = High chance | ★ = If time permits

## English-I — Paper BL-101

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|---|---|---|
| **Unit I** | ★★★ | **Transformation – active/passive, direct/indirect speech** |
| | ★★★ | **Tense, concord, articles, prepositions; error correction** |
| | ★★ | Simple, compound, complex sentences; question tags |
| **Unit II** | ★★★ | **Legal maxims (res judicata, sine qua non, ad infinitum, obiter dictum…)** |
| | ★★★ | **Legal terms – bail/parole, de facto/de jure, accessory/accomplice** |
| | ★★ | Writs – habeas corpus, certiorari, prohibition |
| | ★★ | One-word substitution and idioms |
| **Unit III** | ★★★ | **Letter to the Editor; formal letters** |
| | ★★★ | **Legal notice (recovery of rent, eviction)** |
| | ★★ | Paragraph writing – descriptive and argumentative |
| **Unit IV** | ★★★ | **Translation – Hindi to English and English to Hindi** |
| | ★★★ | **Essay writing (Law and Morals, Bar–Bench relations…)** |
| | ★★ | Legal research – types, tools; citation and bibliography |

## Managerial Economics — Paper BL-102

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| **Unit I** | ★★★ | **Nature and scope of Managerial Economics; its relation with economics and decision-making** |
| | ★★★ | **Opportunity cost, incremental, equi-marginal, time perspective and discounting principles** |
| | ★★ | Accounting profit vs Economic profit |
| | ★★★ | **Profit maximisation and alternative objectives (sales, growth, satisficing)** |
| **Unit II** | ★★★ | **Law of demand, determinants of demand and exceptions** |
| | ★★★ | **Price, income and cross elasticity of demand – measurement and importance** |
| | ★★★ | **Production function; law of variable proportions; returns to scale** |
| | ★★ | Economies and diseconomies of scale |
| | ★★★ | **Cost concepts; short-run and long-run cost curves; learning curve** |
| **Unit III** | ★★★ | **Price-output determination under perfect competition** |
| | ★★★ | **Monopoly equilibrium and price discrimination** |
| | ★★ | Monopolistic competition – product differentiation, selling costs |
| | ★★★ | **Oligopoly, kinked demand curve, prisoner's dilemma, cartels and cartel cheating** |
| | ★ | Price and non-price competition; market concentration |

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| **Unit IV** | ★★★ | **National income concepts – GDP, GNP, NNP, NI; methods of measurement** |
| | ★★★ | **Inflation and deflation – types, causes, effects and control** |
| | ★★★ | **Monetary policy and fiscal policy – instruments and objectives** |
| | ★★ | Profit theories – risk, uncertainty, innovation, rent theories |

## Principles and Practice of Management — Paper BL-103

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|---|---|---|
| **Unit I** | ★★★ | **Meaning, nature and scope of management; science, art or profession** |
| | ★★ | Levels, functions and process of management |
| | ★★★ | **Evolution of management thought – Taylor, Hawthorne studies, systems and contingency approach** |
| | ★★★ | **Fayol's 14 principles of management** |
| **Unit II** | ★★★ | **Planning – meaning, importance, process, types of plans and techniques (MBO)** |
| | ★★★ | **Decision-making – process, styles and common errors** |
| | ★★ | Organising – meaning and principles; formal vs informal organisation |
| | ★★★ | **Authority, responsibility, delegation; centralisation vs decentralisation; departmentalisation** |
| **Unit III** | ★★ | Staffing – meaning and process |
| | ★★★ | **Recruitment (sources), selection process and training methods** |
| | ★★ | Directing – meaning and principles |
| | ★★★ | **Motivation theories – Maslow, Herzberg, McGregor X & Y, Vroom** |
| | ★★★ | **Leadership – styles and theories (trait, behavioural, situational)** |
| **Unit IV** | ★★★ | **Controlling – nature, importance, process and techniques (budgetary, break-even, PERT/CPM)** |
| | ★★ | Coordination – meaning, importance; 'essence of management' |
| | ★★ | Managerial skills (Katz) and roles (Mintzberg) |
| | ★ | Contemporary challenges – globalisation, technology, diversity, ethics |

## Financial Accounting — Paper BL-104

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| **Unit I** | ★★★ | **Accounting – meaning, objectives, functions, branches and users** |
| | ★★★ | **Accounting concepts and conventions; GAAP** |
| | ★★ | Ind AS and IFRS – need and convergence |
| | ★ | Ethical issues in accounting |
| **Unit II** | ★★★ | **Capital vs revenue receipts and expenditure (with examples)** |
| | ★★★ | **Accounting equation (numerical); journal and ledger** |
| | ★★★ | **Trial balance – meaning, objectives, preparation; errors not disclosed** |
| | ★★★ | **Final accounts with adjustments (numerical)** |
| **Unit III** | ★★★ | **Depreciation – meaning, causes, objectives** |
| | ★★★ | **SLM vs WDV methods; disposal of asset (numerical)** |
| | ★★★ | **Forensic accounting – meaning and types of financial statement frauds** |
| | ★★ | Fraud triangle, red flags and investigation techniques |
| **Unit IV** | ★★ | Common-size and comparative statements; trend analysis |
| | ★★★ | **Ratio analysis – liquidity, turnover, solvency, profitability ratios (numerical)** |
| | ★★ | Uses and limitations of ratio analysis |
| | ★★★ | **Cash flow statement – meaning, purpose, operating/investing/financing activities** |

## Business Communication — Paper BL-105

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| **Unit I** | ★★★ | **Business communication – meaning, importance, 7 Cs / principles** |
| | ★★★ | **Process of communication (model); networks and channels (formal/grapevine)** |
| | ★★★ | **Barriers to communication and measures to overcome them** |
| **Unit II** | ★★★ | **Oral communication – principles, merits, demerits; effective listening** |
| | ★★ | Written communication – principles and effective writing techniques |
| | ★★★ | **Non-verbal communication – kinesics, proxemics, paralanguage** |
| **Unit III** | ★★★ | **Application letter and resume; LinkedIn profile** |
| | ★★★ | **Business letters – layout, kinds (enquiry, order, complaint, collection)** |
| | ★★ | Email etiquette, netiquette, virtual meetings; cross-cultural communication |
| | ★★★ | **Report writing – types, structure and techniques** |
| | ★★ | AI-assisted business writing – ethical use |
| **Unit IV** | ★★ | Corporate communication and public relations; presentation skills |
| | ★★★ | **Meetings – notice, agenda, minutes; office memo, office order, press release (drafting)** |
| | ★★ | Business etiquette; role of social media |
| | ★ | Impact of technology on communication |

## Law of Contract — Paper BL-106

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| **Unit I** | ★★★ | **Contract – definition, essentials; agreement vs contract; e-contract** |
| | ★★★ | **Offer – general/specific, invitation to treat (Carlill, Pharmaceutical Society v Boots)** |
| | ★★★ | **Communication and revocation of offer and acceptance (Sections 3–6)** |
| | ★★ | Acceptance – essentials; provisional acceptance; tenders and auctions |
| **Unit II** | ★★★ | **Consideration – definition and essentials; 'no consideration, no contract'** |
| | ★★★ | **Privity of contract and its exceptions; exceptions under Section 25** |
| | ★★★ | **Minor's agreement – Mohori Bibee v Dharmodas Ghose; restitution, necessaries** |
| **Unit III** | ★★★ | **Free consent – coercion vs undue influence** |
| | ★★★ | **Fraud vs misrepresentation; mistake of fact and law** |
| | ★★ | Unlawful consideration and object (Section 23); void agreements (Sections 26–30) |
| | ★★ | Valid, void, voidable, illegal and uncertain agreements |
| | ★★★ | **Discharge of contract; frustration (Section 56 – Satyabrata Ghose)** |
| | ★★ | Time and place of performance; anticipatory breach |
| **Unit IV** | ★★★ | **Damages – kinds; remoteness of damages (Hadley v Baxendale); Section 73–74** |
| | ★★ | Injunction, specific performance and quantum meruit |
| | ★★★ | **Quasi contracts (Sections 68–72)** |